

QeOPS E-COMMERCE

In a period of continuous technological development, the electronic commerce in Romania is growing each year. Most online shops face difficulties in managing the logistic activities when the sales volume starts to increase and the number of orders exceeds a certain threshold.

Irrespective whether your business is B2B or B2C, our purpose is to ensure that the buying experience of your clients is every time a positive one.

FOCUS ON WHAT MATTERS MOST – YOUR BUSINESS!

◦ e-mail and/or SMS notifications

The client may receive the relevant information on the status of orders by e-mail and/or sms.

◦ Customized packing

We know how important it is for your business that your client could easily identify the shop where he/she bought the products once he/she has them. This is the reason why we want to ensure that your brand is present in the materials the customer receives: customized packaging, adhesive labels, adhesive tape, samples or marketing inserts, etc.

◦ Optimal delivery costs

It does not matter whether you deliver only one order or 1000, now you can enjoy optimized delivery costs.

◦ Regional C.E.E. courier deliveries

If your online shop has been so far restricted to the Romanian market, find out how we can help you deliver in Central and Eastern Europe.

◦ Advanced technology

Our IT system allows for integration with most online commerce platforms, for your orders to be able to reach us fast and easily, in an automated manner. In the same way, the information related to stocks, goods receipts, deliveries will get directly to your software platform (ERP, website), being sent automatically from our WMS. The access to the detailed reports on the status of orders and stocks is 24/7, FREE OF CHARGE, the information being updated in real time.

In order to provide the best operational conditions, the system automatically sends alerts concerning various issues related to goods receipt, order or stocks: small or no stock for certain items, delivery difficulties, etc.).



? WHY CHOOSING THE QeOPS e-commerce solutions

1. Lack of time or trained staff.
2. Products storage and management difficulties when the number of items or orders increases.
3. The need to optimize costs – the desire to have better costs and conditions for the delivery of products.
4. The desire to develop your business at international level.

WE TAKE CARE OF YOUR ORDERS, WHILE YOU ARE ONLY DEALING WITH YOUR ONLINE SHOP!

- Customized services depending on the needs of your business
- Free of charge integration of the 'shopping cart'
- Small warehousing costs, without a limited quantity of items
- Delivery solutions both at national and international level
- Real time notifications for you and your clients
- Order collection, packing and delivery on the same day
- No installations costs, no minimum number of orders

SIMPLIFIED ORDER PROCESSING AND DELIVERY!



MARKETPLACE INTEGRATION

Even if you are already part of the thousands online shops present in the marketplace platforms or you wish to test this sales channel, the services we provide will help you easily meet the conditions required to become a seller on the best known marketplace platforms in Romania or in the EU.

THE ORDERS RECEIVED BEFORE 16:00 h. ARE PREPARED AND PACKED, ACCORDING TO THE SPECIFICATIONS, ON THE SAME BUSINESS DAY, AND THE INFORMATION CONCERNING THE ORDER STATUS ARE IMMEDIATELY AVAILABLE IN THE DEDICATED PLATFORM.

100% SATISFIED CLIENTS

You sell while we ensure that your products reach the client in the shortest time and best conditions, without mistakes or discrepancies.

QUALITY CONTROL

Once received, the goods are object of a rigorous quality control and only after that are transferred to the warehouse and to the stock. The faulty products never get to the client, thus reducing the returns and complaints.

NO MISSING STOCK AND NO CANCELLED ORDERS

The maintenance solution allows for sending alerts and notifications, and you can monitor the stocks and orders in real time, permanently having access to full reports and information.

FOCUS ON THE SALES AND ON THE DEVELOPMENT OF THE PRODUCT RANGE

Digitally develop your business and have no more worries! Let us deal with collection, packaging and delivery of your orders.

PROFITABLE AND SIMPLE

Pay only for the storage area you are using and only for the delivered orders, depending on seasonality.



ADVANTAGES OF MARKETPLACE integration services

Our order processing platform allows for the integration with multiple 'shopping carts', thus providing the possibility to simultaneously deal with order received via multiple sale channels.

We permanently have the resources required for fast order processing, avoiding problems in meeting the delivery time.

The packaging of products is adequate, preventing damages and complying with the specification agreed between us.

We periodically offer free of charge assessment and consulting services, in order to generate a higher order completion rate and to avoid returns or cancelled orders.

OUR SERVICES HELP YOU SELL YOUR PRODUCTS EASILY AND WITHOUT STRESS, IN THE BEST KNOWN MARKETPLACE PLATFORMS IN ROMANIA AND THE EU

- Goods receipt
- Quality inspection/control
- Storage
- Stock management
- Order processing
- Assembling, special packaging
- Insertion of legal documents
- Invoice & AWB
- Returns collection

USE OUR EXPERTISE TO YOUR BENEFIT

Do you want to shorten the time for processing the orders received via various sale channels? Send a message to: office@qeops.eu and find out how we can help you simplify the online sales operations and make them more efficient.

IS YOUR SHOP PREPARED FOR BLACK FRIDAY OR PROMOTIONS?

INSUFFICIENT STAFF TO MANAGE THE HIGH VOLUME OF ORDERS

LACK OF STORAGE CAPACITIES FOR ADDITIONAL STOCKS OF GOODS

WHY USING OUR SERVICES?

ENSURE THAT THE PRODUCTS REACH CORRECTLY AND QUICKLY YOUR CLIENT ON BLACK FRIDAY OR DURING PROMOTION CAMPAIGNS!

1. Reduce the total costs related to the delivery of orders to the client.
2. Reduce the products storage and handling costs.
3. Improve the client satisfaction level.
4. Reduce the risk of delivering non-conforming orders.
5. You can focus on sales promotion and increase activities.
6. Improve the products delivery time and conditions.